#### LOGAN R PERKINS

#### CARETAKER - PROPERTY MANAGEMENT RESUME

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#### **Position Desired**

Seeking estate caretaker, property management, business management or similar position. Flexible to relocate nearly anywhere and assume various roles, from simply watching over property to complete estate management. Prefer a long-term assignment. Availability depends on location and client needs (I'm currently near Seattle).

#### SUMMARY OF QUALIFICATIONS

- Ability to learn quickly and follow protocol, multi-task, set priorities, manage time and resources, professionally manage property, establish long-lasting business relationships, recruitment and training, and travel extensively.

- 4 years of **estate management** on properties in Maryland, Bel Air (CA) and outside Seattle.
- 20 + years of customer service and positive relationship building;
- 15 years of sales experience in retail and outside (B2B) sales (6 years in education);
- Sales manager for all California representing 10 European businesses;
- **Regional manager** for over 50 educational children's camps involving hundreds of directors,

teachers and counselors and thousands of students in multiple states from Utah to Florida;

- Experience in **off grid lodge management**, including overall operations and upgrades. Satisfactory completion of soliciting contractual bids and overseeing projects, including well drilling, solar and propane generator synchronization, interior reconstruction, energy efficiency upgrades, electrical conversion from 12V to 220V;

- **Elderly care**: daily survival basics, assistance with organizing, downsizing, real estate search and relocating coordination;

- Experience with child management and entertainment in school and home settings;
- Landscape management and gardening experience in various terrains;
- Trail construction and maintenance;
- HOA president and property management at Vallejo Apts, in Denver, CO;
- Oversee estate finances, bills, and mail management;
- Experience with dogs and cats (and fish & horses);
- Vehicle and equipment maintenance;
- Basic carpentry, plumbing, construction;
- Retail and non-profit business management;

- Complete travel agent abilities;
- Tour leader experience in the U.S. and Europe (from plush to rugged);
- Creative and healthy cook;
- Conference and party planning.

# WORK RESUME

## PROFESSIONAL EXPERIENCE

#### ESTATE & ANIMAL CARETAKER (Oct 2017 – Present)

PRIVATE ESTATE of CELEBRITY – North Bend/Snoqualmie (Twin Peaks), Washington – Live-in position with owner providing security, maintenance, shopping, cleaning and improvements on 80 acre estate with 5500 sq ft house, extensive gardens, decorative pond, trails, equestrian business. Assist as caretaker for 3 large dogs, including daily meal preparation, house cleaning, doctor's visits, shopping, and numerous other tasks.

### ESTATE & ELDERLY CARETAKER (Feb 2016 – Aug 2017)

PRIVATE ESTATE – Bel Air (Los Angeles), California – Security, maintenance, improvements on 3 acre estate with 60 citrus trees, outdoor pool, fish pond. Assist as caregiver for 94 year old including daily meal preparation, house cleaning, doctor's visits, shopping, and companionship. Position ended when replaced by 24/7 CNA caretakers.

#### INTERNET STORE OWNER (2010 - Present)

EBAY STORE Power Seller, Amazon + North Bend, WA – International online sales store. Research, marketing, photography, shipping. Over 18,000 unique buyer/seller ratings with 100% positive feedback.

CATERING BUSINESS DEVELOPMENT CONSULTANT – Contract (May 2010-Oct 2011)

WILD THYME – Denver, Colorado – Developed business plan and implementation strategy. Hired sales reps, kitchen and production staff, helped develop recipes, designs, and marketing plans.

ONLINE PROJECT CONSULTANT – Contract (Feb – Oct 2008) I DRIVE SAFELY - San Marcos, California – Online driving course company; created marketing program and fundraising operation: https://www.idrivesafely.com/

## CALIFORNIA BEVERAGE SALES MANAGER (Feb – Dec 2007)

D&V International - San Diego, California

Work with distributors and retail outlets to increase sales of 10 European imports statewide. Established a database of 450 key clients; communicated via visits, email, newsletters, and phone calls. Sales expanded from \$97,882 in 2006 to \$353,724 in 2007 thru our main distributor. Additionally, by securing two new distributors, further product and market expansion occurred. Employment ended for all employees due to serious health issues with an owner.

## REGIONAL COORDINATOR (Aug 2000 - Aug 2005)

National Inventors Hall of Fame - Camp Invention - Denver, Colorado Established educational enrichment programs from Utah to Florida as an independent contractor based in Denver, CO. Ran 56 camps with 54 directors in 2005. This position involved: defining sales goals; district, school and teacher recruitment through cold call and innovative sales; technical and motivational training for directors and teachers in multiple states; on-site and remote management; marketing design and distribution; standardized communication via phone, letters, email and websites; inventory control and distribution; compassionate customer service.

## ESTATE MANAGEMENT (1998-2000)

BUFFALO CREEK LODGE – Pine, Colorado - Maintain and improve lodge in Pike National Forest. Oversee installation of deep water well, propane and solar generator converter, electrical installation, and create website to successfully sell property.

## EXECUTIVE DIRECTOR - Part Time (1996 - Present)

### The Priorities Institute - Denver, Colorado

Establishment of non-profit research and advocacy organization. Created and distributed newsletters, coordinated volunteers, wrote grants, and established websites.

PREVIOUS EMPLOYMENT has included:

- Management Trainee for family medical clinic in Austin, TX (2006)
- U.S. Census crew leader (seasonal) in Denver, CO (2000);
- Edu-tainer with Mad Science (seasonal) in Denver, CO (1999-2000);
- Research analyst for National Finance Corp. of Clifton Park, NY (1997-98);

- Flood Research Analyst for General Electric Insurance division in Denver, CO (1994-96); - Profitable retail management for Kay Bee Toys in Aurora, CO (1992-95);

- Waiter at The Buffalo Bar, Idaho Springs, CO (1992);

- Bartender & Waiter at The Lodge, Idaho Springs, CO 1991-92);

- Tour leader in Colorado and Utah with hiking and biking for Roads Less Traveled (summer 1991);

- 7-11 manager in Idaho Springs, CO (1990-91);

- Tour leader for Europeans visiting America with American Adventures out of CT (1990);

- Concierge at Keystone Ski Resort (1990);

- Estate caretaker in Maryland for Floyd Taub (1988-1989);

- Travel agent for three years in the late 1980s in Washington D.C.;
- WMUC-FM music director at U. of Maryland (Mid 1980s).

## EDUCATION

BACHELOR OF GENERAL STUDIES - GRADUATION: May 1987 University of Maryland - College Park, Maryland 3.6 G.P.A. Urban Studies, Human Relations, and International Affairs focus for self-designed major. An additional 12 graduate credits were gained while in the U. of Maryland Urban Studies Masters program.

TRAVEL AGENT - GRADUATED WITH CERTIFICATE: 1985 International Travel Training Courses - Bethesda, Maryland A 220 hour certified course in using Sabre, Apollo, & Eastern's System One, plus complete training in groups, retail, leisure, cruises, etc.

RETAIL MANAGEMENT TRAINING & CERTIFICATION: 1990-91 Southland Management Training (7-11) - Longmont, Colorado Various certificates in recruitment, training, accounting, profit and loss, inventory control, merchandise marketing, communications, sales forecasting.

## **HOBBIES & INTERESTS**

- Group Public Speaking & Sales;
- Edu-tainment Presentations for 100s of Children and Parents;
- Two Appearances on the MoJo HDTV Network;
- Newsletter Creation & Bulk Mail Experience.
- Online Ebay & Amazon sales experience;
- Regional Land Use Planning & Sustainable City Design Work;
- Current Events and History Aficionado;
- Computer Proficiency, HTML, Website Design, FTP;
- Photography; Videographic Skills;
- Tour Planning and Leading across the U.S. and 21 European Countries;
- Estate Management Contract Solicitation and Oversight;
- Creative Cooking (from New Orleans);
- Gardening, Landscaping & Design;
- Pet Care (fish, dog, cat, horse);
- Mountain Biking, Camping, Skiing.

### **RENTING / CARETAKING / PERSONAL REFERENCES**

Ester Zweili – Full time caretaking assistant for Ester, her home and landscaping. Bel Air, CA. 94 year old Holocaust survivor.

Geoff B. – Home renting and upgrades from 2011 - 2017. Denver, CO. Landlord.

Rita P. – Assisted in 2009 to downsize, sell home, and move from Covington, LA to Austin, TX. Helped with set-up and living arrangements in 2010. Retired agricultural scientist.

Arleen and Jon M. – House sitting Dec. 2008 – Jan. 2009 for their house, two Hungarian Sheep dogs and three horses. Care included twice-daily administering medication to the oldest dog. Jon is a lawyer and Arlene a student. Their property is west of Boulder, CO.

Carol R. – House sitting in April 2006 for a week in Chula Vista, CA, feeding and entertaining two cats. Carol Rowley, Landlord, Chula Vista, CA 91911.

Tim H. – House sitting in January 2006 for a week in Boulder, CO, and stayed at his brother's in Palm Beach, FL. Project Manager, Kids' Science Challenge.

Donna F. – House sitting in February 2006 for a week in Denver, CO, and have employed her in various capacities. Personal & Professional Coach, Networking Guru.

Mara S. – Frequent stays at Mara's house in Denver. Dog care and walking. They're holding many of our valuable belongings. We traveled together in Belgium for a week. Nurse.

Bill S., Stays with Bill on several occasions in Orange County, CA and he's handled mail for several months. Brewery owner.

Dave and Pam F. – Various stays in their house with children and pets in Washington D.C. on various occasions, and at their beach home alone in North Carolina. Consulting business owners.

Jim B., Various stays with Jim over the years in Maryland, and we put him up in Denver on two occassions. NASA scientist

Chelsea N. – We rented a room from Chelsea and housemate Lauren in the summer of 2007 in San Diego, CA.

Lili M. – Two stays with her and her son in May 2006 in Slovenia through Couchsurfing.com.

Adriana M. – Visit with her in April 2006 Portugal and toured with her in Spain through Couchsurfing.com.

Gabrielle V. – Two stays with Brie for a few days in Munich in April 2006 through Couchsurfing.com.

Dan S., Stayed with Dan for a week in Philadelphia in January 2006. He now owns a deli in New Orleans.

Mike S., Stayed with Mike for two nights in Feb 2006 in Indianapolis, Indiana.

Floyd T. – Onsite management of Floyd's estate outside Wash. D.C. in 1988-89; helped with house cleaning, landscaping, pool and hot tub maintenance, and animal care. Genetic scientist.

Ernie and Marti G., House sitting for them in Oxnard Mar. 28 - April 2, 2006. Navy contractor.

#### REFERENCE CONTACT INFORMATION ON REQUEST

#### PREFERENCES

Accommodations: 1 bedroom minimum. I have a home based internet business the requires the equivalent space of a car garage, or nearby storage rental. Need good internet access and nearby post

office. One cat and one small dog, both well behaved. Will consider re-homing. Prefer a nice yard, garden, or easy access to significant natural area.