



Principal & Director | Houston

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Education & Qualifications

Master of Corporate Real Estate
- CoreNet

Bachelor of Science in Finance
and Pre-law, Louisiana State
University

Real Estate Sales Agent License,
Texas

Affiliations & Memberships

International Council of
Shopping Centers (ICSC)

CoreNet

CRSG

NAIOP

Real Share

Patrick Duffy, MCR

Area of Expertise

Pat, formerly serving as the Managing Director and President of brokerage services in Houston for Colliers, has transitioned to the role of Principal and Director. With over 41 years of experience in commercial real estate encompassing roles as a producing broker, educator, sales manager, and managing broker, Pat brings a wealth of expertise to the table. Prior to his tenure in Houston, Pat held the position of President at Colliers' offices in Tampa Bay, Orlando, and Southwest Florida, showcasing his versatile leadership across different regions.

Professional Accomplishments

Pat was responsible for building and organizing retail service delivery capabilities for Colliers worldwide as chairman of the Colliers Retail Specialty Group (1996-2000, 2002-13). Pat is also a founding member of the Colliers Oil and Gas practice group. Among his academic accomplishments, Pat wrote the capstone case study for the CCIM program's final course offering from 1986-98. The case study combined the marketing and financial concepts taught by CCIM to allow the students to apply the material to a simulated commercial property disposition.

He has been an instructor for NACORE's (now CoreNet) Intermediate Finance Course and was awarded the Top-Rated Faculty Certificate in 2000. Pat has been quoted in national and regional publications including the Wall Street Journal, Dow Jones, Newsweek, Real Estate Forum, National Real Estate Investor, Globe Street and others. He has been an expert panelist for NAIOP, Real Share, ICSC, and many other real estate organizations.

Pat has served as a member (and Chairman) of the Colliers Managers Steering committee, the Board of Directors for Colliers USA and is the past Chairman of the Colliers USA Board of Advisors. In 2003, Pat was awarded Colliers Manager of the Year. In 2004, he was chosen by Colliers as the Tom Richardson Award recipient, an honor based on strength of character. In 2012, Pat was chosen as the recipient of the Colliers USA Pinnacle Award for service excellence. Pat is the only person in Colliers to win all three of these awards. He served as an instructor for Colliers University from 2010-14. In 2017, Pat was recognized as a "Best Boss" by Real Estate Forum magazine.

In 2023, Pat was the recipient of the Lifetime Achievement award as the *Houston Business Journal's* Most Admired CEO.

Business and Educational Background

Pat started his career as Director of Marketing for a real estate data base company where he spent three years interviewing top brokerage houses throughout the United States and assisted in their automation needs as a consultant and instructor. As President of the Colliers Houston office, he was directly responsible for recruiting, training and managing the sales and leasing teams, property management and business plan creation and coordination for the company.