

MICHAEL L. COWAN, SRA

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EXPERIENCE

JRM & Associates, Inc.

September 2010 – Present

- Certified Residential Real Property Appraiser (CR03077)
 - Certified Residential Real Property Appraiser as of April 26, 2013.
 - Day to day responsibilities include observation of real property, plans, and blueprints, conducting communication with lenders/clients, property owners, assessors and real estate brokers, research of websites and public documents for specific data, translating data to required appraisal forms (URAR, 1004 MC, etc.), upholding the highest standards of ethics with major emphasis on maintaining public trust.
 - Territory includes Story, Polk, Boone and Dallas Counties in Iowa.
 - SRA Member of the Appraisal Institute.
 - FHA/USDA Certified.

W&G Marketing Company Inc.

December 2007 – September 2010

- Sales Manager Wholesale and Cooked Meats Division
 - Manage new/existing accounts concentrating on service, sales, purchasing and forecasting.
 - Work with President, Vice President and assistant to President to develop sales of cooked meats.
 - Work with Vice President of Operations on R&D projects, production concerns and order fulfillment.
 - Experience in meat production gained while assisting at Jewell, IA facility
 - Cooked Meats Division experienced record sales growth in two of three years with company.

Sportsman's Warehouse, Iowa / Arizona / Texas

March 2004 – December 2007

- Assistant Store Manager/Hunting Department Manager, San Antonio, TX, 2006 – 2007
 - Work with corporate office to meet organization, sales, marketing and customer service goals.
 - Manage/train assistant managers on corporate policy.
 - Responsible for a 95% increase in sales within first two months of promotion.
 - Continually meet and surpass monthly sales goals.
- Assistant Hunting Department Manager, Mesa, AZ, 2005 – 2006
- Assistant Hunting Department Manager, Ankeny, IA, 2004 – 2005

EDUCATION / ACHIEVEMENT

State of Iowa Registered Certified Residential Real Property Appraiser

- Completed 200+ hour Appraiser Certification Program including 5000+ hours of experience.

SRA Member of the Appraisal Institute

- Required to go above and beyond the education and experience needed for state certification.
- Committed to the advanced education, higher ethical requirements and elevated expectations of the appraisal profession as a whole.

Iowa State University, Ames, IA- Bachelor of Science Degree May 2003

- Major: Animal Science Minor: Entrepreneurial and Management Studies.
- Completed advanced laboratory courses in Biology, Chemistry, Organic Chemistry and Microbiology.
- Laboratory Teachers Assistant to Dr. George Brant, Professor of Animal Science at Iowa State University.
- School Board Member – St. Cecilia Catholic School, Ames, IA
- Pi Kappa Alpha Fraternity – Alpha Phi Chapter; Alumni Advisor (Recruitment); Risk Management Chair.
- H&K Scholarship for scholastic achievement in Chemistry and Biology.

QUALIFICATIONS PROFILE

- Fifteen years professional experience in both corporate and entrepreneurial environments.
- Iowa State University graduate with strong record of academic achievement and contributions.
- Computer proficiency in real estate websites, Windows-based programs, TOTAL by a la mode and Outlook
- Valued by senior management team for devotion to managing multimillion-dollar accounts.
- Character traits: commitment to highest standards of service; profit-minded; ambitious; self-motivated.
- Appreciate the value of hard work and commitment; take pride in achieving goals and objectives.