

JOSHUA LEVIN, CCIM

Broker of Record

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SALES/ LEASING/ MANAGEMENT

PROFILE

Highly motivated, energetic multi-million dollar top producer with over 20 years of successful experience in commercial real estate, investment properties, office leasing, non-performing portfolios, vacant land assemblages, industrial, property asset management and Court Appointed Receiverships. Talented dealmaker, planner and negotiator with a reputation for honesty and integrity. Result oriented with consistent success in maximizing operations, expanding market penetration and improving bottom line profitability. The only Commercial Real Estate Broker in Atlantic County to hold the highly regarded CCIM designation (Certified Commercial Investment Member). Graduated with Honors from Temple University with a major in Real Estate Studies.

AREAS OF EXPERTISE

- Planning and Negotiating Transactions
- Commercial Real Estate Financial Analysis
- Market Analysis/ Site Selection
- Court Appointed Receiver
- Commercial Property Manager
- Property Evaluation
- Purchase Analysis
- Lease Comparative Analysis
- Distressed Asset Management
- Project Management/ Strategist

CAREER HIGHLIGHTS:

LEVIN COMMERCIAL REAL ESTATE, Atlantic City, NJ

Broker of Record/Owner, 2007- Present

- Serve as liaison between buyer and seller for sales and leasing.
- Plan, negotiate and sell complex commercial real estate projects in Southern New Jersey and vicinity.
- Negotiate transactions and research for foreclosures, vacant land, assemblages, investment properties, industrial, retail and office leasing.
- Extensive knowledge of available real estate, business resources and municipal government relations.
- Built and maintain long-term relationships with many national and regional clients.

F.A. BARBERA, Atlantic City, NJ

Broker Associate/Commercial Realtor, 2001-2007

- Develop and maintain a network of individual investors and developers seeking to buy or sell commercial properties.
- Implement consultative selling approach; negotiate diverse transactions; market research and handled transactions to completion.
- Top sales and leasing broker, consistently exceeded sales goals. Millions in transactions yearly.

NAI ALPER COMMERCIAL REALTORS, Atlantic City, NJ

Vice President, Sales Manager, Broker Associate/Commercial Realtor, 1993-2001

- Negotiate leases, rent increases and buyouts. Completed office, retail, industrial and vacant land transactions.
- Top sales and leasing broker, Millions in transactions yearly; manage sales division and administrative functions.
- Consulted on non-performing portfolios of mortgages for add value and disposition.

EDUCATION:

Temple University, Philadelphia, PA 1993

Bachelor of Business and Management- Real Estate Studies

Graduated Cum Laude

CCIM (Certified Commercial Investment Member), Chicago, Ill 2009

AFFILIATIONS:

CCIM Institute, Chicago Illinois 2009

CCIM Institute, Pennsylvania/New Jersey/Delaware Chapter- **Board of Directors- Treasurer**

National Association of Realtors

New Jersey Association of Realtors

Atlantic City and County Board of Realtors

LICENSE

New Jersey Broker of Record Real Estate License

Pennsylvania Broker of Record Real Estate License

