

# CONSTANCE GERVASI

✉ onepurplefish@gmail.com ☎ +64 211 237 577 📍 Lower Hutt, Wellington 5011

## KEY SKILLS

- Project & Staff Management
- Natural Leader & People Person
- Verbal & Written Communication
- Problem Solver & Kiwi Ingenuity
- Quick Learner
- Team Player

## EDUCATION & TRAINING

**2011**

MA  
Creative Writing  
(Script-writing)  
IIML, Victoria  
University

**2001-2003**

BA  
Performing &  
Screen Arts  
(Writing &  
Directing)  
UNITEC

## PERSONAL SUMMARY

Artistic, driven and resilient, I have worked in NZ and abroad. My background spans three sectors: Sales, Tourism and Film. I thrive in a creative team environment and love a new challenge.

## PROFESSIONAL EXPERIENCE

### PRIVATE TOUR GUIDE/DRIVER (CONTRACT)

#### **THE ROAD TRIP/XPLOR TOURS**

**SEP 2016-CURRENT**

Driving and guiding small groups on private tours around NZ ensuring they have fun and enjoy their holiday of a lifetime.

#### **Key Responsibilities**

- Client safety
- Providing entertaining commentary and anecdotes
- Fulfilling their chosen itinerary and then some

#### **Achievements**

- No reported health or safety incidents
- Received fantastic testimonials
- Returning clients requesting my services

### WRITER/DIRECTOR/PRODUCER (FREELANCE)

**ONESHOT COLLECTIVE/MEDIA INDIA/SALON FILMS/  
JOYRIDE FILMS/UNCOMMONLY GOOD/TEN TRUCKS/  
JIGSAW PRODUCTIONS//THE 13<sup>TH</sup> FLOOR 2003-CURRENT**

Involved in all facets of film production for Advertising agencies, Multinational conglomerates and Government bodies. Includes AV's, Documentaries, Corporate, Short and Feature Films.

#### **Key Responsibilities**

- Pre-production (research, scripting, location scouting)
- Production (producing, directing, art direction, unit catering)
- Post-production (editing, final presentation)

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## INTERESTS

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- Art-house Films
- Reading
- Writing
- Swimming

## AWARDS

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- 2005 Runner Up 'Architectural Wizardry'. IIC, New Delhi, India
- 2001 Seventh Prize 'The Awful Truth'. Lake Taupo Open Art Awards
- 2001 Best Mixed Media 'Make Love not War'. Molly Morpeth Canady Art Awards, Whakatane

## MEMBERSHIPS

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- Supporting Silk Sisters 2018 - Current
- Orongorongo Club 2010 - Current

## Achievements

- 2018 "Encounters" Anthology Feature Film screened Roxy Cinema, Wellington, NZ
- 2005 "DS Constructions" AV screened World Economic Forum, New Delhi, India
- 2005 "Chhattisgarh Tourism" AV screened WTM, London & Spain
- 2003 "100% Manmade" Short Film won Audience Vote at inaugural 48hours film competition, Auckland, NZ

## TERRITORY SALES MANAGER/KEY ACCOUNTS MANAGER

**TRITON SOURCING/TOPLINE MARKETING/ACORN GROUP/  
SWEETLINE DISTRIBUTORS/WENGRAY** **1993-2016**

National and Territory Sales roles in the FMCG Industry in NZ and Australia; predominantly servicing Grocery, Route trade and Specialty stores.

## Key Responsibilities

- Managing and recruiting staff (merchandisers)
- Driving volume and sales
- Stock checks and reporting

## Achievements

- Consistently exceeded sales targets & set benchmarks
- Won incentives for new product launches
- 2014 NZQA Sales Level 3 Qualification

## DUTY MANAGER

**PARAMOUNT CINEMAS  
BRIDGEWAY CINEMAS**

**JUL 2009-JUN 2012  
DEC 2000-DEC 2003**

Ticket sales, Barista, Cash handling, Candy bar, Requisitions & Reporting, Training & Recruiting staff, Setting up and hosting Film Festivals & other events.

## REFERENCES

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Available on request.