



### **Residential Sales Designer at Xcite AV:**

Andrew exhibits enthusiasm and professionalism when meeting with clients in their homes. He utilizes a consultative approach to ease our customers and ensure they receive a solution that best fits their families. Andrew has an extensive amount of experience and brings the customer's visions to a reality. Andrew also focuses on a high level of customer service and follow up, which in these times can sometimes be diluted with other companies. He defines our mission statement.

Andrew shows a strong dedication to manifesting and maintaining relationships with our Custom Home Builders and contractors. He communicates often with detail to maintain project timelines and satisfies expectations. The number one goal is to make our partners "Look Good!" in the face of the homeowner and customer.

The project is not over until the customer is completely satisfied. Andrew addresses every concern during and after the project to ensure this. Every project is a

## **ANDREW STEPHENS**

**RESIDENTIAL SALES DESIGNER**

**Xcite Audiovisuals, LLC**

### **EDUCATION**

**DOBSON HIGH SCHOOL**

**AAS BUSINESS ADMINISTRATION MANAGEMENT**

### **CERTIFICATIONS, AWARDS**

**CEDIA CERTIFIED**

### **POSITIONS HELD**

**SALES MANAGER – ULTIMATE ELECTRONICS**

**SALES REP - D&M**

**SALES REP – EPSON**

**SALES REP – DEFINITIVE TECHNOLOGY**

**SALES REP - KENWOOD**

**SALES REP - ROCKFORD FOSGATE**

**SALES REP - DIRECTED ELECTRONICS**

**SALES MANAGER EXCEL MARKETING**

**SALES MANAGER PROGRESSIVE SALES AND MARKETING**

### **BUILDER REFERENCES:**

Abraham Properties

APEX Homes

Cribbs Construction

DP Realty

Denver Custom Builders

DS Homes

Elkstone Basements

Farm Real Estate

Just Construction

HF Properties

Gamayunov Builders

J&M Development

Lamont Development

Lux Builders

MAG Builders

Northstar Capitol

Parkhill Properties

Real Estate Solutions

Solid Ground Homes

TP40 Project

Urban Construction Company

Urban Land Acquisitions

Wild And Mild Homes

Zackery Enterprises

### **HOBBIES & ACHIEVEMENTS**

**MARRIED TO CARRIE STEPHENS**

**COACHES HIS SON ZACHARY'S GREEN MOUNTAIN RAMS BASEBALL TEAM**

**AVID GOLFER**

**LOVES TO TRAVEL**