

BENJAMIN SIMERLY

Entrepreneur, Strategic Planner, & Client Relationship Developer



☎ 440-231-0286 @ basimerly@gmail.com 🌐 www.benjaminssimerly.com 📍 Mentor, Ohio

EXPERIENCE

Founder & CEO

[Bluphin.com](#)

📅 08/2017 - Ongoing

📍 Cleveland, Ohio and Washington D.C.

Online laptop repair specialists

- Specializing in laptop repair via free shipping and lowering the average repair cost by over 30% for most laptops
- Helping both businesses and individuals have access to affordable and reliable repair services no matter where they live in the United States

Founder & CEO

[Human I.T. Crew](#)

📅 08/2017 - Ongoing

📍 Cleveland, Ohio and Washington, D.C.

Computer/ IT consulting firm

- Born out of a need to help customers simplify their systems, we quickly found ways to reduce customer I.T. costs by an average of 40%
- Reduced server and data backup costs by an average of 60%

Operations & Sales Manager

[Ernest Maier, Inc. \(01/2011-08/2017\)](#)

📅 01/2016 - 08/2017

📍 Curtis Bay, Maryland

Building materials manufacturer and supplier

- Opened new company location from scratch including facilities, inventory, staff, and customer base
- Developed client list from zero to over 100 within first year and a half of operation
- Profit/Loss responsibility for operations and sales of a new company location
- Trained colleagues across five company divisions to oversee prior special projects manager duties

Operations & Special Projects Manager

[Ernest Maier, Inc. \(01/2011-08/2017\)](#)

📅 07/2014 - 01/2016

📍 Bladensburg, Maryland

Building materials manufacturer and supplier

- Managed specialty sales, accounting, logistics, and inventory for the Architectural Products Division worth over 12 million annually
- Managed ongoing special projects for the Owner and CEO, including high-dollar sales contracts over 500K in value, audits, and all technology

Special Projects Manager for Owner & CEO

[Ernest Maier, Inc. \(01/2011-08/2017\)](#)

📅 01/2012 - 07/2014

📍 Bladensburg, Maryland

Building materials manufacturer and supplier

- Managed special projects for the Owner and CEO including high-dollar sales contracts over 500K in value, accounts payable and receivable audits, and all technical company-wide projects
- Led and Achieved full implementation and training of a new company accounting system, Prophet 21, across all divisions and company locations

EDUCATION

B.S. in Business Administration - Dual Specializations

[Bowling Green State University](#)

📅 12/2009

- Personal Financial Planning and Finance

Licenses and Charters in Progress

[Currently studying for:](#)

- FINRA SIE, Series 7, and series 66 exams
- CFA Level I exam

EAGLE SCOUT - BOY SCOUTS OF AMERICA



2005

MOST PROUD OF



Developing client relationships

dating back over 17 years



Planning

Company-wide systems and processes in dozens of businesses



Managing Clients, Projects, and Teams

In four countries, a dozen states, and 3 languages

VOLUNTEERING

Assistant Scout Master

[Boy Scouts of America - Troop 75 of Mentor, Ohio](#)

Free & Low-Cost IT Support Services for Non-Profits

[Human I.T. Crew](#)

Providing IT support for over a dozen non-profits in Washington D.C. and remotely in FL, NY, VA, and PA