

BRUCE C. PRATT

Yulee, FL
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- Over 40 years' experience managing professionals and lay persons to realize success.
- Over 35 years' experience in software systems analysis and development.
- Over 20 years' experience as an accomplished and regular public speaker.
- Over 15 years' experience managing project teams from small upgrades to full-enterprise installations.
- Over 15 years' experience of direction and leadership achievement within Christian ministries.
- Management of client financial securities accounts for possible investment opportunities.
- Extensive comprehension and comfort developing documentation to support recognized needs, values and desired outcomes.
- Management and presentation of practical and systemic applications to improve daily and overall efficiency.

EXPERIENCE

2015 – 2024

REALTOR, HAWAII LIFE REAL ESTATE BROKERS, KAILUA-KONA HI

Represented clients (buyers and sellers) in the purchase and sale of residential real property.

Oversaw all aspects of real estate transactions, including negotiations, property research, purchase contracts, inspections, disclosures, financing, and closing.

2014 – 2024

PRINCIPAL/OWNER, HOLOMUA PROPERTIES, KAILUA-KONA HI

Purchased distressed properties for rehabilitation and resale, overseeing entire process from purchase through renovation to sale.

Marketed for properties through multiple channels, both online and in print.

Analyzed and provided funding to other investors for rehabilitation and new-build projects.

2018 – 2022

PASTOR, KONA COAST FELLOWSHIP, KAILUA-KONA, HI

Led in the development of church constitution and bylaws.

Initiated virtual and blended (in-person and virtual) ministry and teaching.

Elevated church profile in the community and beyond, fostering increased attendance.

Collaborated with local/regional pastors to strengthen the community ministry network.

Oversaw and supervised all ministries through personal and group meetings with church leaders.

Researched, prepared, and delivered sermons and Bible studies on a weekly basis.

Provided personal guidance and counsel to church members and others in need.

Developed and maintained church website and social media accounts, generally utilizing Wordpress.

2013 – 2015

PASTOR, CORNERSTONE CHRISTIAN FELLOWSHIP, KAILUA-KONA, HI

Fostered increased attendance through internet, social media, and events.

Created church council of ministries to administer church functions more effectively.

Researched, prepared, and delivered sermons and Bible studies on a weekly basis.
Provided personal guidance and counsel to church members and others in need.
Developed and maintained church website, utilizing Wordpress.

2006 – 2013

PASTOR, FAITH BAPTIST CHURCH, RICHMOND, VA

Spearheaded new ministry initiatives with homeless, youth, and community members.
Oversaw all ministries through personal and group meetings with ministry leaders.
Researched, prepared and delivered sermons and Bible studies on a weekly basis.
Provided personal guidance and counsel to church members and others in need.
Developed and maintained the church website.

1997 – 2006

GENERAL MANAGER, XACTEC, WILLIAMSBURG, VA

Directed technical staff across a wide range of client projects.
Collaborated with President and CFO on planning, marketing, and finance.
Fostered relationships with clients, prospects, and business partners.
Designed and wrote software applications which streamlined client warehousing, distribution, manufacturing, and accounting functions, primarily on IBM iSeries systems.
Installed and upgraded numerous iSeries systems in the Southeast US, both hardware and software.

1985 – 1997

SYSTEMS ANALYST, SEVERAL FIRMS, RICHMOND, VA

Developed software and operational solutions, primarily on IBM midrange systems, for clients in banking, medical, printing, news media, fraternal organizations, and oil delivery.
Led teams in implementing new software systems on IBM midrange and PC systems.
Developed technical documentation such as flowcharts and user manuals.

1987 – 1990

REGISTERED REPRESENTATIVE, NATIONAL SECURITIES NETWORK, INC., WILLIAMSBURG, VA

Managed client securities accounts and made appropriate recommendations.
Researched small, publicly traded companies for possible investment opportunities.
Prospected for new clients through phone calls, direct mail, networking, and educational seminars.

1983 – 1985

SALES MANAGER, CIRCUIT CITY STORES, INC., NORFOLK, VA

Managed and motivated a staff of four commissioned salespeople.
Monitored and maintained inventory levels and departmental appearance and stability.

EDUCATION

2008

LIBERTY BAPTIST THEOLOGICAL SEMINARY, LYNCHBURG, VA

Master of Divinity

2003

LIBERTY UNIVERSITY, LYNCHBURG, VA

Bachelor of Science