

RADU ALEXANDRU- COSTIN

PROJECT MANAGER
LOGISTICS SPECIALIST

CONTACT

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PROFILE

- A young and energetic guy, ready to learn new skills and develop existing skills, looking to combine hard work with my strongest skills.
- Had to start young thanks to some problems in the private life, now being thankful for all of the hard situations life decided to throw at me, those were some great lessons.
- 3+ years of experience in Logistics, most of which in the FMCG / Production for FMCG industry.
- Very well acquainted with dead-lines and working under pressure.

EDUCATION

HIGHSCHOOL

Liceul Teoretic Jean Monnet Bucuresti

2015 - 2019

UNIVERSITY

Facultatea de Inginerie Electrica -
Universitatea Politehnica Bucuresti

2019 - 2020

Facultatea de Stiinte Economice-
Universitatea Spiru Haret Bucuresti

2022 - 2025

PROFESSIONAL JOURNEY

LOGISTICS PROJECT MANAGER

March 2025 - present

Mega Image Romania - DSJ

- Assisting in the local projects of the logistics team in of the biggest retailer's DC
- Reviewing logistics flow and looking for cost effective mechanization or robotics to improve the performance
- Assisting the senior PM for an important mechanisation project in fields like software detailed design, service and maintenace contract, electrical plans, building permits and checking in with the authoritites.
- Communicating with all of the stakeholders
- Collaborating with an international team to deliver on the goals of the project.

SALES MANAGER

Heisterkamp Trailer Rental

August 2024 - March 2025

- Manage relationships directly with all clients in south and east Romania
- Building understanding of the market we are doing our sales in.
- Field visits to clients and to other partners.
- Strong collaboration with the operations team in the HQ.
- Leading projects from the qualification stage until the delivery of the product.
- Focused on creating good networking in the field to generate new business leads through recommendations.
- Managing delicate subjects like damage/ service claims and helping our customer through all steps of the process.

CERTIFICATIONS

- ECDL certification - advanced
- English language certification - advanced
- Professional certificate in informatics and computers
- Professional license for people transports
- Cat. B and A driving licence since 2019 and 2023 respectively.

SKILLS AND KNOWLEDGE

- Good time management
- Independent thinking person
- Excellent communication and relationship management
- Strong problem-solving skills
- Effective collaboration skill withing very diverse enviroments
- Structured thinking - focused on real-world result
- Strong negotiation skills
- Good networker
- Problem anticipation mindset
- Advanced PC / MS Office user - advanced user of TMS and ERP systems
- Fluently spoken and written english

HOBBIES AND INTERESTS

- I like everything with an engine inside a chassis - starting with cars since I was a child thanks to my dad - now continuing with motorcycles
- Driving comes standard with the above mentioned - I already have over 300.000 km driven in my 5 years of experience
- Cycling was (now motorcycling) has been my great pleasure every summer
- Cooking is my relaxation moment - when I can prepare delicious food with some music and enjoying a glass of good wine

SPECIALIST TRANSPORT COORDINATOR

BA Glass Romania

February 2023 - July 2024

- Responsible for all loadings from the Bucharest production plant - around 150-200 / week - national and international deliveries.
- Back-up of the most important route of the bussiness (BG -> RO) - for over 200-250 loadings/ week.
- Closely working with sales department and DC team to deliver on time
- Booking FTL's and LTL's, containers and oversized transport
- Handling all customs related topics for exports
- Being part of the annual transport tender with the nominated carriers of the SEE region
- Manage and following the return logistics (pallets and plastic trays) engaging directly with the customers.
- Managing claims with the carriers and customers - being a liaison between our internal stakeholders - and our partners.
- Developed the flow for the E-Transport system for go-live

FLEET COORDINATOR - TRANSPORT PLANNING

February 2022 -January 2023

Autonom Drive (VMS) - SC Vehicle Management Systems SRL

- Monitoring and planning over 300 daily trips for over 50 drivers and managing the 80+ fleet to be properly used for the said trips
- Closely working with our drivers to manage routes and pick-ups - having as few as possible empty miles driven
- Following up with the customer service team any request or claim from the passangers / drivers
- Aiding the drivers in any technical, finanacial or personal situation it may arise during their working hours
- Conducting test-drives with new drivers.
- Pick-up and delivery of car rentals if no drivers were available
- Call center back-up for the customer service team if they were too overloaded with calls/ tickets.
- Coordinating private events transport requests.

VAN DRIVER

Octombrie 2021 - Ianuarie 2022

Melinda Instal - SC Melinda Instal SRL

- Responsabile for deliveries in Bucharest area and surroundings
- Safely driving the stock to the clients, doing B2B and B2C deliveries
- Cashing debits from the clients with various forms of payment - cash / checks / POS / etc.
- Route planning for efficient driving.