

## **PROFESSIONAL EXPERIENCE**

### **Location Manager and Scout: Film, TV, Commercials and Special Events**

1998 – present, NYC, Dallas, Austin, Twin Cities

Responsible for location management, scouting, and consultation for clients, projects, and companies such as Woody Allen, Tim Robbins, Nike, Lexus, Mercedes, *Law & Order: SVU*, *Friday Night Lights*, *Almost Famous*, *The Blacklist*, *Orange is the New Black*, *Mr. Robot*, Warner Bros., MGM, Comedy Central, New Line Cinema, DreamWorks, and Universal Studios.

(Complete list avail. upon request or at [davidbrotsky.com](http://davidbrotsky.com))

- Initiate contact and sell the idea of a film shoot or event to variety of people including business owners, homeowners, community leaders, police and fire fighting departments, etc., and maintain relationships throughout the process
- Collaborate to establish the needs of the event, then scout, photograph, and present the options to clients
- Negotiate and obtain permission to use needed space (sets, catering areas, parking, etc.) and to make changes to the locations, as necessary. Manage locations and communicate “what goes where” to all involved
- Resolve scheduling conflicts and logistical concerns, and handle complaints (damage control)

### **Digital Media Consultant - Advertising Sales**

2008 – 2014, Dallas

Innovator and leader in digital grassroots activism, advertising, and advocacy. Helped individuals, businesses, and nonprofits with diverse needs and goals for wide-ranging projects and campaigns. Specialized in social media, seizing opportunities, problem solving, online ad placement, finding and fulfilling special niches, and developing/maintaining strategic relationships. Fluent in PC. Expert in all things Mac.

### **Sales Representative/District Sales Manager – T.G. Promotions**

2006 - 2007, Dallas

- Marketed auto care service centers (Goodyear, Firestone, Kwik Kar, Mobile Express, etc.) through door-to-door sales
- Made over 400 door-to-door sales within five months, becoming top Sales Representative
- Promoted to District Manager, responsible for hiring, training, and managing a sales force of 15

### **Tele-Fundraising - UJA Federation**

1998, NYC

- Raised and secured over \$30,000 in donations over the phone while in school and working part-time

### **Retail Management and Sales - 8th Street Wine**

1997 – 1998, NYC

- Managed a wine and liquor retail operation in the heart of New York City
- Maintained loyal customers and competed with larger stores in the area, by emphasizing and providing the best customer care and service in the neighborhood
- Designed and implemented window displays, advertising, and promotions

## **EDUCATION**

### **City University of New York, Hunter College - NYC, NY**

Sociology, Deans List

### **University of Iowa- Iowa City, IA**

Writing