

# DOUGLAS STALTER, QKA

Sales Executive

216.250.3920

dstalter@oswaldfinancial.com



## ABOUT ME

I am driven leader that is passionate about providing solutions to businesses and individuals that will impact their lives positively. Through my experience, I have developed a unique method of service to dramatically impact the health and well-being of my clients. Nothing makes me happier than helping to simplify, develop understanding, and plan around complex regulations and situations to help individuals make better decisions for themselves or their company.

## LIFE PHILOSOPHY

*"Success is never final, failure is never fatal, it's courage that counts."*  
- John Wooden

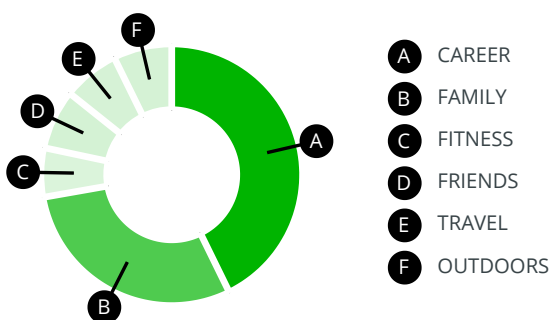
## PROFESSIONAL STRENGTHS

- Work Ethic
- Compassion
- Forward Thinking
- Problem Solver

## PERSONAL STRENGTHS

- Trustworthy
- Dependable
- Disciplined
- Humor
- Loyal

## WEEK IN THE LIFE



## EXPERIENCE

### Sales Executive

**Oswald Financial, Inc.**

08/2020 - Ongoing Cleveland/Akron, OH

### Regional Vice President, Retirement

**Trinity Pension Consultants**

08/2015 - 07/2020 Cleveland, OH

### Regional Sales Manager

**MobilityWorks**

07/2014 - 08/2015 Cleveland/Akron, OH

### Territory Manager

**DJO Global**

07/2012 - 07/2014 Cleveland/Akron, OH

## EDUCATION

Bachelor of Arts, Political Science + Economics Management

**Ohio Wesleyan University**

2001 - 2005

## COMMUNITY INVOLVEMENT

### Volunteer

**Medina County Special Olympics**

### Volunteer

**Revere Local Schools Foundation**

## PROUD OF

My wife, Nicole and I, have been married for ten years. We have twin boys, Andrew and Domenic that keep us busy!

Honored to have a successful career that allows me to serve and impact others.