




Professional Resume

 <p>Steve Hammond</p>	<p><u>Real Estate Sales</u></p> <ul style="list-style-type: none"> • First licensed in 1976 • Listed and sold during all market conditions over three decades <p><u>Real Estate Management</u></p> <ul style="list-style-type: none"> • President of three office real estate agency with full-time managerial role • Built company from 50 to 200 licensees in 18 months • President of real estate franchise with 51 offices statewide <p><u>Real Estate Training and Consulting</u></p> <ul style="list-style-type: none"> • Adjunct faculty member of local real estate school • Founding and Managing Partner of The Real Estate Learning Group • Consultant to agents and companies • Expert witness
 <p>Geoff MacLean</p>	<p><u>Real Estate Sales</u></p> <ul style="list-style-type: none"> • First licensed in 1983 • Sold over 650 properties during all market conditions • Twice named local board REALTOR® of the YEAR <p><u>Real Estate Management</u></p> <ul style="list-style-type: none"> • 6 yr. Sales Manager for a large national franchise office • Built a company to 60 licensees in its first 5 months • Designated Broker for a 250 agent company <p><u>Real Estate Training and Consulting</u></p> <ul style="list-style-type: none"> • Real Estate Trainer since 1994 • Managing Partner of The Real Estate Learning Group • Consultant to several brokerage companies • Maine Association of REALTORS® Professional Standards Committee Chair since 1996 • Consulted as an expert in Maine real estate brokerage • Mediator of real estate disputes since 1991
 <p>Ed Getty</p>	<p><u>Real Estate Sales</u></p> <ul style="list-style-type: none"> • First licensed in 1983 • Sales production over \$100 million • Specializing in residential, commercial and REO properties in Greater Portland, Maine <p><u>Real Estate Management & other accomplishments</u></p> <ul style="list-style-type: none"> • Manager, VP and Designated Broker of various large and small Maine based companies. • 1992 REALTOR® State President • Twice REALTOR® of the Year, Portland Board of Realtors® • Earned professional designations including GRI & CRS <p><u>Real Estate Training and Consulting</u></p> <ul style="list-style-type: none"> • Began real estate training 1985 with approved classes from MREC • Founding partner of The Real Estate Learning Group and instructor/consultant