

Gary Wong
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Employment History:

Retired, September, 2011

Union Bank, Senior Vice President, February, 2011 to September, 2011; Region Sales Manager of the wholesale lending loan production team for San Diego, San Francisco/Bay Area and Pacific Northwest.

Union Bank, Senior Vice President, April, 2004 to January, 2011; Regional Sales Manager, responsible for the management of retail residential mortgage loan consultants in the San Diego and Imperial counties; additional responsibilities include direct account representation to approximately 27 wholesale broker relationships; also manage residential loan-by-phone/internet originations unit.

Union Bank of California, Senior Vice President; November, 1996 to April, 2004; Manager of the Loan Production Center, responsibilities include management of the residential loan underwriting & credit and processing/closing departments. Staffed by approximately 65 employees, these units are responsible for the underwriting and processing of the bank's residential loan production in California, Oregon, and Washington with average monthly loan production of \$500,000,000. Additional responsibilities include management of the residential lending loan-by-phone/internet originations, regulatory & compliance and training departments comprised of approximately 20 employees.

Previously, Vice President and Regional Sales Manager, Residential Lending, San Diego Region, October, 1985 to November, 1996, responsible for a staff of approximately seventeen employees with the purpose of soliciting, originating, processing, and closing of residential first mortgage loans.

Home Savings of America, Loan Consultant; January 1984 to October 1985; responsible for the solicitation and origination of residential real estate loans in San Diego North County territory. Consistent top performer in Home Savings of America's San Diego County region, averaging over \$2,000,000 in monthly production.

Self-Employed, Mortgage and Real Estate Broker; November, 1979 to December, 1983; during this period I managed my own mortgage brokering operation: originating,

processing, and placement of first and second mortgages. Also, syndicated/managed local business opportunity employing approximately eighty-five employees.

Organizations & Affiliations:

President, San Diego Mortgage Bankers Association, 1994-1995
Director, San Diego Mortgage Bankers Association, 1996-1997
Homeownership Advisory Board Member, Community HousingWorks, 1997-2005
Board President, San Diego Home Loan Counseling Service, Inc., 1999
Board Member, San Diego Home Loan Counseling Service, Inc. 1990-2006
Advisory Member, Fair Housing Council of San Diego, 1997
Advisory Member, City Council 3rd District Housing roundtable, 1996-1997
LEAD, San Diego, Graduate Class of 1997
Union Bank Foundation, Member, Local Area Sub-Committee, Union Bank, 2005-2011
Board Member, Pacific Arts Movement (formerly the San Diego Asian Film Foundation), 2010-2020
Board Member, Consolidated Plan Advisory Board, City of San Diego, 2016-2018

Education:

San Diego State University; Bachelor of Arts Degree in Television, Radio, and Film

References:

Available upon request