

GENEVIEVE CONSUELITO

Sales

✉ Gencon@email.com

☎ (123) 456-7890

📍 Atlanta, GA

🌐 [LinkedIn.com](#)

EDUCATION

High school diploma

South Atlanta High School

📅 2002 - 2006

📍 Atlanta, GA

SKILLS

- Analytical
- Organized
- Problem Solving
- Research

CAREER OBJECTIVE

Motivated, experienced, and detail-oriented sales professional seeking a sales position at a goal-oriented organization like Best Buy. Eager to demonstrate my 11+ years of advanced customer relations and sales skills in a high-paced environment.

WORK EXPERIENCE

Homemaker

Self-Employed

📅 2018 - current

📍 Atlanta, GA

- Formulated and balanced a budget, paying bills and identifying cost-saving opportunities for a **household of 3 adults and 2 kids**
- Participated in local community events, including garage sales and volunteer projects involving other local homemakers
- Created a Facebook group of 19+ homemakers, discussing parenting ideas and social issues affecting families

Sales Manager

Sunpower

📅 2015 - 2018

📍 Atlanta, GA

- Recruited, and trained a sales team consisting of 21 members targeting customers within a 40-mile radius
- Mentored and provided feedback to sales team members, increasing sales targets by 17% within first 6 months of hire
- Developed individual sales goals and assigned sales territories, **increasing performance by 27% annually**
- Built and promoted solid customer relationships, boosting customer relations and retention by 16%
- Studied 14 competitors, identified emerging markets and shifts and reported to the marketing manager

Retail Associate

Lowe's

📅 2007 - 2015

📍 Atlanta, GA

- Ensured a positive shopping experience for customers, averaging \$11,000 in sales a day
- Implemented individual and team sales goals, improving sales performance by 8% year over year
- Recommended best products to 55+ customers a shift, **increasing customer satisfaction and retention by 16%**