

Pierre Philippe Marconi

INNOVATOR- **WATER EXPERT** - CREATOR QUANTUM WATER FILTRATION TECHNOLOGY
HEAD R&D –CIRCULAR ECONOMY-SUSTAINABLE DEVELOPMENT-
BUSINESS DEVELOPMENT -KNOWLEDGE CHINA -JAPAN- ASIA



Summary

Pierre is a french businessman. Born in Nice in 1959, he started his career in the automotive industry.

- He holds several patents and various positions such as head of R&D in Bucharest, Sales Director in France, International Development Manager in Shanghai, Taipei, Barcelona and Amsterdam.
- For years, Pierre developed licenced products for Disney, Good-Year, Autobacs (Japan) which he sold across the world.
- Those products represent great commercial achievements in Europe and in Japan
- - Art lover, he collects the work of artists belonging to the school of Nice such as Arman, César.
- - Real sportsman, he participated to several marathons in Nice, Paris, New-York, Berlin, and triathlons in France and abroad.
- Enriched by his 25 years of experience and his commercial successes, strong minded and tenacious, he has a complete knowledge of the processes of the invention until sales .
- Convinced that we have to be the change we want to see in the world, Pierre has found a new challenge which matches his believes.
- In 2012, it's from Shanghai where he established a new office, that Pierre and his team of engineers and designers work on this revolutionary and portable Leautus® water device.
- 2018 : creation of a quantum technology of water filtration :No water waste , no plastic waste,keep minéral salts , no chemical add and first quantum filtration machine for home used

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Career

2020-2023 : Learn on-line due Covid Pandemic, focus on Nutrition , Mindfulness and art

- 08 -2022 Wageningen university - Nutrition , Exercise and sport
- 11-2022 : Case Western Reserve University: Designing your personal weight loss plan
- 12- 2022 : DeepTeaching Solutions : Learn how to learn
- 10- 2022 to 01-2023: Rice University : Mindfulness 3 course and Specialisation
- 02-2023 :MOMA New york , Seeing Through photographs
- 02- 2023 : Wesleyan University . Writing memoir . 4 course and specialization

2014 – 2020 : Legal Rep Wiracocha (Shanghai) Trading Co LTD

Filing patent quantum water filtration machine for home use

May - June :

- Report : new sustainable water policy for China
- Video : Circular economy for China
- Zhuhai Global service outsourcing : panel discussion
- Manufacture of Leautus 1.7 liter with manual pump
- Mock up Leautus 0.7 liter with manual pump
- Filling patent in China refill carbon Inside ceramic membrane

2011- 2014 : **Wiracocha- Ceo and founder**

- Mission in China –Shanghai : Study market for green & sustainable products .
- Filing patent in China for filter bottle water .Application No.: 201110456965.- December 30, 2011 - Applicant(s): Pierre MARCONI
- Filing patent in China for sorting bin :
Filing Report of CN National Phase of PCT/EP2011/005724
Filing AIO brand in China : October 11, 2012 - n ° ZC 1154154153652

2008-2011 : **Consultant , inmind- France**

- Creating a structure dedicated to invention and commercialization of innovative green and sustainable products.
- Inventions of several consumer products
- 3 patents registered .

2003-2008 : **SIEPA - CEO**

Design and distribution of automotive accessories, Turn over 20 € millions

- In charge of sourcing and export development company -Search for European distributors
- Opening of European subsidiaries -• Direction and animation design office
- Creation of design office in Romania - Development of a range of branded products SIEPA
- Negotiation of license -Development files patent

□ Results: Development an international company
- More than 30% of turnover from Export: Spain, Romania, Holland, China, Taiwan

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- Patents filed
- Launch world wide licensed products for : Good Year , Disney, Autobacs .

Key dates:

□ **2004 - Opening of the R & D office in Bucharest :**

- Steps prospecting and hiring to recruit employees of this office study
- Monthly visit to supervise and lead teams to monitor various projects.

□ **2006 - Opening of representative office in Shanghai and recruitment of quality manager in charge of inspections before loading goods :**

- Organisation of work in relation to French employees (quality manager and product engineer) to enable the manufacture of products developed by our research department.
- In charge of the search for the most appropriate plants for the manufacture of products from our research department.
- Negotiations conditions of the various markets: price, time, amount, respect exclusives
- Travel prospecting to find other manufacturers and support for audits to monitor compliance with the various commitments

□ **2006 – Launching Good -Year fabrics snow chains range :**

- Fabric snow chain patented by Pierre Marconi , Patent number :FR 06/50756 , 2006-03-03
- More than 250.000 sets are selling in Europe during 2006 -2007 for 12.500 .000 €



□ **2007 - Opening sales office in Taiwan :**

- Recruitment of sales in Asia in charge of trade with Asia (Japan / Korea China)
- Participation in the exhibition After-market Tokyo
- Negotiation with the automaker Nissan for the supply chain of textile snow
- Responsible for international purchases of the Company, as well as R & D and marketing, composed of four engineers
- Definition and management of the company's strategy -Development of purchases in Asia
- Monitoring of key customers -Creation and design office
- Establishing the quality policy -Recruitment of a team framework
- Control of conception -Oversaw the development of new products
- Negotiation of outsourcing-Development and monitoring of the plan product launch
- Competitive Intelligence - Direct management frameworks

□ **Achievements:**

- Creation of an engineering office
- Certification ISO 9002 Quality Standard
- Annual growth of 8%

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□ 2007- Launching Disney anti-uv sun curtains

- Anti uv sun curtains patented by Pierre Marconi , Patent number :FR 06/ 653661 , 2006-09-08
- 800 000 set sell in Europe for 3.500.00 €



□ 2008- Launching Carmate fabric boxes :

- foldable fabric boxes for car , patented by Pierre Marconi , Patent number :FR 06/53630 , 2006-08-09
- Sell in Autobacs , more then 600 car center in Japan

□ 2008 - Adviser strategy agreement with Mr Takaki Murata - CEO Carmate

1982-1995 : Purchasing Manager Europe

- Exploration of central purchasing the retail - Responding to tenders
- Negotiate pricing -Development and coordination of the sales network
- Management of the Sales Manager in the traditional sector -Preparation of all marketing materials produced -Participation in trade fairs (Paris, Las Vegas, Tokyo, Taipei)

□ 3 years : Responsible purchasing and stock

- Monitoring of stocks -Search and selection of suppliers in Italy and Asia
- Negotiate pricing -Establish controls

□1 year store manager

□1 year Storekeeper

- **Achievements:** Computerization of the supply chain, storage, purchasing / ordering and billing
- Creation and animation sector Hypermarkets and auto
- Reference to Norauto / Green Light / Intermarché / Auto Leclerc / Euromarché / Casino Auto Service / Carrefour

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□ Modern art : Collection of art , artist « School of Nice » : Arman , César , Yves Klein.

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□ Sport : Triathlon : Swimming, Biking, Running -2004 : Berlin Marathon,
-1987 : World Championship Triathlon in Nice C, -1986 : Marathon New York 1986



□ **NEW INVENTION** *disruptive water filtration technology QTI –*


Quantum tecnology inside (QTI) GENERAL INFORMATION


All information about quantum water filtration
technology QTI


- 1 : How does it work
- 2 Connect to internet
- 3 Better than reverse osmosis techno
- 4 10 years research
- 5 testing and certification
- 6 Intertek manager interview
- 7 Water taste better than EVIAN
- 8 Award Win
- 9 Make Huangpu river water drinkable
- 10 Circular economy
- 13 QTI IS DISRUPTIVE INOVATION


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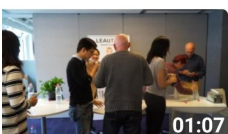
QTI -How does it work- understand w...
0 vue • 1 jour(s)
01:56
- 


QTI-Technology connect to Internet ...
11 vues • 1 an(s)
09:09
- 


QTI better than reverse osmosis (R...
29 vues • 1 an(s)
13:30
- 


QTI- 10 years research and testing
9 vues • 1 an(s)
03:09
- 


QTI-Testing & Certification
0 vue • 1 jour(s)
01:14
- 


QTI-Intertek manager comments...
0 vue • 1 jour(s)
04:16
- 

Water taste test : QTI Better than Evian
9 vues • 1 an(s)
01:07
- 

QTI- make polluted river water drinkable
7 vues • 1 an(s)
02:28
- 

QTI- Circular economy with carb...
0 vue • 1 jour(s)
07:39
- 

QTI , test your home tap water
0 vue • 1 jour(s)
01:13
- 

Qti technology - desanalization wate...
0 vue • 1 jour(s)
02:28
- 

QTI is Disruptive inovation
0 vue • 1 jour(s)
13:30

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Pierre MONCHAL · 1er
Consultant Supply Chain et
Projets Free Lance _ ex Dir SC
Le 8 septembre 2022, Pierre
était sous la responsabilité
directe de Pierre

Tous les
membres de LinkedIn

Pierre is a remarkable business developer, and business leader. He understands expectation from the market, constantly looks for innovation and differentiation, knows how to lead a team in this directions. He knows as well how build strong and good relationship with customers and suppliers, thus creating a strong supply chain value. I have learned a lot when reporting to him in Siepa !



Protima Rauwel · 1er
Professor, Chair head of Energy
Applications engineering
Le 18 juin 2018, Protima a
travaillé avec Pierre mais dans
des entreprises différentes

Tous les
membres de LinkedIn

Pierre has found an innovative method to cater to the daily needs of a growing world population. He addresses an all important issue of accessing clean water everywhere and anywhere with his Leautus QTI portable water filter. It is a brilliant and yet simple technique. PRO-1 NANOSolutions is going to work closely with Wiracocha and of course Pierre to bring together both our expertise and produce a Leautus QTI that can even extract radioactive elements such as Uranium from water. PRO-1 nanosolutions has already shown extremely high efficiency for most heavy metals ions and radioactive elements. Together Wiracocha and PRO-1 NANOSolutions will be producing a state of the art Leautus QTI for a (B2)B2C business model. Looking forward Pierre!



Jean-Luc Bertrand · 1er
Partner at ONEtoONE Corporate
Finance

Le 28 février 2018, Pierre a été
le client de Jean-Luc

Tous les
membres de LinkedIn

Pierre has developed with limited financial resources an outstanding portable water treatment system which may well revolutionize the water industry at a time water is becoming an issue in a growing number of countries around the world. Leautus Technology Inside involves the forefront of technology in many areas. I have been working with Pierre on this project for more than one year. The project has evolved a lot since we started and will continue to improve as Pierre has one idea every two minutes and has proven to be able to turn pragmatically his ideas into a concrete project, respecting the environment, having made its proof of concept and ready-to-go to large scale industrial stage. Removing polluting materials while keeping mineral salts and thus maintaining a tasteful water is just impressive



Quanming Xu · 1er
Concept designer
Le 13 janvier 2017, Pierre a été
le client de Quanming

Tous les
membres de LinkedIn

I illustrated storyboards three years ago for Mr. Pierre. As an entry level designer as well as a student, I learned a lot from him. Mr.Pierre is passionate about his project, but patient for my working process, and his caring for the environment of the world is one of the most impressive part of my working experience. It's not just a gig. I constantly remind myself, with my drawings and designs, I can do something great for this world. This is what Mr. Pierre makes me feel when I work for him.



Kevin Lefevre · 1er
Global Accounts Manager at
Intertek
Le 6 janvier 2017, Kevin a
travaillé avec Pierre mais dans
des entreprises différentes

Tous les
membres de LinkedIn

I had the chance and pleasure to work with Pierre on a revolutionary portable water-treatment device, which has been a very exciting adventure from development till marketisation. Pierre has the capacity to see the whole picture of a project and is not afraid of dreaming big. He is very imaginative and creative. Obviously passionate by his work, he has the natural ability to gather and federate good people around him and make them work in the same direction, always attentive to their feedback.



Michael Amouyal · 1er
Head of Corporate Intelligence
at L'Oréal

Le 25 janvier 2018, Michael a
travaillé avec Pierre mais dans
des entreprises différentes

Tous les
membres de LinkedIn

My team and I have worked with Pierre on the development of Wiracocha in China, and can warmly recommend him as a solid, reliable and overall great person to work with. His talent as an inventor is certainly quite exceptional, but what differentiates him is his drive to create and lead projects until they come to fruition. He has a million of new ideas every day but manages to stay pragmatic and always come back to consumers and business. He would be a great asset for an R&D department.