

Robert O. Harris, MPH
Director – Remediation Practice

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EDUCATION

M.P.H., Environmental and Occupational Health, University of Medicine and Dentistry, Robert Wood Johnson Medical School, 1989
B.S., Environmental Science, Human Ecology, Ramapo College, 1978

PROFESSIONAL REGISTRATIONS/CERTIFICATIONS

Licensed Health Officer, New Jersey
Registered Environmental Health Specialist, Nationally

AREAS OF EXPERTISE

Mr. Harris has over 30 years of experience in public and private consulting, including:

- Environmental Remediation
- Brownfields Redevelopment
- Risk Liability Transfers
- Regulatory Compliance
- Environmental Assessments and Audits
- Risk Assessment
- Transactional Due Diligence
- Public Health
- Business Development/Marketing
- Key Account Program Management
- Environmental Laboratory Testing Services
- Environmental Management Systems
- Occupational Health Surveys

REPRESENTATIVE EXPERIENCE

Mr. Harris is a Senior Environmental Consultant and Public Health Specialist with over 30 years of experience in public and private consulting specializing in business development, environmental remediation, environmental management systems, risk assessment, risk-liability transfers, Brownfields redevelopment and laboratory services.

He has held senior corporate positions with large established consulting and engineering and laboratory service companies in technical, operational, and business development roles. His business development experience includes the full life-cycle of selling consultant services from the initial contact, presentation and presell, proposal pricing and preparation, negotiation of a contract, and implementation and oversight as Principal-in-Charge. Mr. Harris has consulted to major utility, petro-chemical, pharmaceutical, cosmetic and electronics industries and government infrastructure and transportation agencies.

He is a national expert on Brownfields redevelopment projects that ranged in size from \$10 million to over \$100 million. His remediation expertise includes cleanup of industrial sites that were under voluntary, state or federal directed enforcement actions including administrative consent orders, agreements or decrees. He is experienced with environmental auditing of international and domestic industrial and commercial facilities. He has evaluated potential environmental liabilities and prepared resolution costs prior to proceeding with transactions including mergers, acquisitions and divestitures. He has served as the Principal-In-Charge in the conduct of due diligence for real estate transactions ranging from \$5 million to \$5 billion. He has provided expert testimony at public hearings and planning board hearings. He has experience in environmental land use reviews and with preparing local ordinances, legislation, and background documentation.

Accutest Laboratories, Dayton, New Jersey – July 2008 to October 2010

As Vice President of Business Development/Marketing his responsibilities included the business development and marketing of laboratory services nationally. He directed a national sales team for the 3rd largest environmental testing laboratory serving the United States. Under his direction he established a national platform and National Accounts Program resulting in the signing of over 70 national services agreements. This resulted in year over year top line growth of 13% from 2009 to 2010. Mr. Harris also was responsible for establishing a Customer Relationship Management (CRM) system designed to track business opportunities, sales manager's sales activities, and campaigns.

TRC Companies, Inc., Lowell, Massachusetts – February 1999 to June 2008

Mr. Harris held several positions while employed with TRC. As Senior Vice President and Key Account Management Program Director he established and directed Key Account Managers and was responsible for the business development activities of TRC's top 15 key accounts with sales revenue of \$37.5 million. The five-year Strategic Plan would result in sales revenues projected at 33% of total sales revenue. As Environmental Sector Leader for TRC's Environmental Management and Corporate Strategic Services he provided strategic advice to clients in the preparation and implementation of flexible management systems to achieve cost-effective solutions. As Senior Vice President, he was responsible for business development in TRC's Exit Strategy[®] Program. He was responsible for winning over \$168 million of fixed-priced, lump-sum risk-transfer remediation projects in the greater New York Metropolitan area. In addition, he was directly responsible for winning major Brownfield and urban redevelopment land use projects in the Mid-Atlantic region.

Mr. Harris was hired as the Senior Vice President and New York Mid-Atlantic Region Resource Center Manager where he grew this business unit (organic growth and acquisitions) from \$8 million to \$50 million in less than five years.

Consolidated Edison Company of New York, Inc. Exit Strategy, First Avenue Properties Project – New York, NY (Principal-In-Charge: 2000 – 2008)

Mr. Harris served as the Principal-In-Charge for this risk liability transfer. Under a total contract price of \$103.5 million, TRC assumed the complete decommissioning, demolition and remediation of this 9.2-acre site located in Manhattan, New York. TRC assisted the buyer/developer, the seller and a local redevelopment agency to effect a complex real estate transaction for a major waterfront redevelopment. With TRC taking the responsibility in

perpetuity for the remediation of the site, the parties have concluded the redevelopment transaction and the completion of the environmental restoration of the site.

Mattiace Petrochemical Joint Defense Group, Exit Strategy, Mattiace Petrochemical Superfund Site, Glen Cove – Long Island, NY (Principal-In-Charge: 2003 – 2008)

Mr. Harris served as Principal-In-Charge for this risk liability transfer. Under the terms of the Exit Strategy[®] contract of a total fixed-price lump-sum fee of \$14.6 million, TRC took full statutory responsibility for environmental remediation of the former Mattiace Petrochemical site and provided on-going operations, maintenance and monitoring. TRC has completed their agreement with the Environmental Protection Agency (EPA) and the State of New York and a Consent Decree has been entered with Federal District Court.

Rockrose Development Corporation, Queens West Stage II – Long Island City, NY (Principal-In-Charge: 2003 – 2008)

Mr. Harris served as Principal-In-Charge for this risk liability transfer. Under the terms of a Voluntary Cleanup Agreement, TRC assumed the remediation of this 21-acre site located in Long Island City, New York for a fixed-price lump-sum fee of \$50 million. TRC assisted Rockrose Development Corporation to effect a major waterfront mixed-use redevelopment of the former PepsiCo Bottling plant.

Consolidated Edison Company of New York, Inc. Regulatory Compliance Support To Corporate Environmental Health & Safety Department – New York, NY (Principal-In-Charge: 2000 – 2008)

Mr. Harris served as Principal-In-Charge for providing regulatory compliance support to Con Edison's Environment Health & Safety Department. TRC provided consulting support for the update of the Corporate Environmental Procedures and Corporate Environmental Instructions. TRC Subject Matter Experts provided consultant services to the Environment Health & Safety Department and various Operating Organizations to augment compliance and remediation programs.

Consolidated Edison Company of New York, Inc., Remediation of the ECHO Avenue Site – New Rochelle, NY (Principal-In-Charge: 2005 – 2006)

Mr. Harris served as Principal-In-Charge for this remediation project. The project included the remediation of polychlorinated biphenyl (PCB)-impacted media at the ECHO Avenue Site, City of New Rochelle, Westchester County, New York. The site is regulated under the New York State Department of Environmental Conservation (NYSDEC) Inactive Hazardous Waste Site Program. Previous investigations and remedial actions had identified that soil and mudflat areas had been impacted by former site activities. TRC prepared a site-specific Health and Safety Plan (HASP); a Quality Assurance Project Plan (QAPP); and developed and implemented a pre-design investigation program. Additionally, a Remedial Action Work Plan for Con Edison and NYSDEC approval and a Closure Report documenting the remedial activities for NYSDEC approval were prepared.

Consolidated Edison Company of New York, Inc., Investigation and Remediation Manufactured Gas Plants – New York, NY (Principal-In-Charge 2004 – 2007)

Mr. Harris served as Principal-In-Charge for the investigation and remediation of owned and non-owned Manufactured Gas Plants (MGP) under the Voluntary Cleanup Program in

accordance with New York State Department of Environmental Conservation (NYSDEC) rules and regulations. These sites included West 18th Street, East 11th Street, and Broadway Dyckman.

Consolidated Edison Company of New York, Inc., Site Assessments Various Properties – New York, NY (Principal-In-Charge 2005 – 2008)

Mr. Harris served as Principal-In-Charge for a 3-Year Call-In contract to provide site assessments at various facilities that require due diligence and appropriate inquiry prior to acquisition and siting of various Con Edison facilities.

L’Oreal USA, Air Pollution Permitting, L’Oreal USA, Various Manufacturing Facilities – Clark, Piscataway, and Franklin Township, NJ (Principal-in-Charge: 2005)

Mr. Harris through the successful award of a Master Services Agreement and the issuance of a task order served as Principal-In-Charge for air pollution permitting support services at various New Jersey manufacturing facilities in accordance with New Jersey Department of Environmental Protection rules and regulations.

L’Oreal USA, Facility Assessment and Risk Analysis for the Clark, New Jersey Manufacturing Facility – Clark, NJ (Principal-In-Charge: 2006 – 2008)

Mr. Harris served as Principal-In-Charge for the facility assessment and risk analysis for the manufacturing facility located in Clark, New Jersey. This assessment included a hazard analysis and community exposure assessment for the present manufacturing operation.

L’Oreal USA, Acquisition and Divestiture Assessments – Illinois, New Jersey, Georgia, and Ohio (Principal-In-Charge: 1999 – 2008)

Mr. Harris served as Principal-In-Charge for the acquisition and divestiture assessments conducted in the states of Illinois, New Jersey, Georgia, and Ohio.

L’Oreal USA, Environmental Services Program – New Jersey, Ohio, Kentucky, Colorado, Georgia, Illinois (Principal-In-Charge: 1999 – 2008)

Mr. Harris won and negotiated a Basic Ordering Agreement Services Program which provides for various environmental services including stormwater best management practices, acquisition/divestiture studies, pollution prevention plans, asbestos surveys, and ISRA compliance. He also served as Principal-In-Charge under this contract.

Bristol-Myers Squibb, Regulatory Compliance Support – New York, New Jersey, North Carolina, Puerto Rico (Principal-In-Charge: 2003 – 2006)

Mr. Harris served as Principal-In-Charge for providing Bristol-Myers Squibb regulatory compliance support services related to air pollution control permitting, Sara Title III Inventory, Toxic Release Inventory Audits, Resource Conservation and Recovery Act (RCRA) regulatory support, and Corrective Action Plan for Ozone Depleting Substances and Risk Liability Transfer of the Environmental Remediation Portfolio.

Cherokee Northeast LLC, Brownfields Redevelopment Services, Cramer Hill Redevelopment and Pennsauken Redevelopment Projects – Camden City and Pennsauken Township New Jersey (Principal-In-Charge: 2003 – 2006)

Mr. Harris served as Principal-In-Charge to provide Brownfields consulting services for the proposed Cramer Hill Redevelopment Project located in Camden, New Jersey and the Pennsauken Redevelopment Project located in Pennsauken Township, New Jersey.

Nexans Norway AS, Long Island Cable Replacement Project – Northport, New York to Norwalk, Connecticut (Principal-In-Charge: 2006 – 2008)

For Nexans Norway, an international cable manufacturer, Mr. Harris served as Principal-In-Charge to provide regulatory support, testing, and health and safety oversight during the removal and installation of 7-138kv submarine cables located in the Long Island Sound between Northport, Long Island and Norwalk, Connecticut. This project included a complex Contractor's Pollution Liability Policy (CPL) which insured the overall remediation and removal of over 12 miles of underwater cable in Long Island Sound.

Camden Redevelopment Agency, Harrison Avenue Landfill Investigation – Camden, New Jersey (Principal-In-Charge: 2005 – 2008)

Mr. Harris served as Principal-In-Charge to provide remediation consulting services to the Camden Redevelopment Agency. As part of a Hazardous Discharge Site Remediation Fund grant obtained from the State of New Jersey for the Harrison Avenue Landfill located in the Cramer Hill Section of Camden, New Jersey, a Remedial Investigation/Site Investigation and Landfill Disruption Permit, and Remedial Action Work Plan were developed in anticipation of the redevelopment of the site for a future recreational facility.

Foster Wheeler Environmental Corporation, Livingston, New Jersey – June 1997 to December 1998

As Branch Office Manager, Mr. Harris managed over two hundred professionals including the science, engineering and project management staff located at the corporate office. Assisted in the due diligence and divestiture of several Foster Wheeler USA energy assets located in the United States, Canada, and Europe. He was also responsible for winning major bid proposals with industrial clients, increasing the overall client ratio between government sector and commercial sector work. He also assisted in achieving ISO-14000 certification for the company.

Roy F. WESTON, Inc. (WESTON Solutions) Edison, New Jersey – January 1988-June 1997)

As Vice President and Branch Office Manager, Mr. Harris managed and directed a 65-person corporate office with full profit and loss responsibility. The office maintained one of the highest levels of profitability in the company during Mr. Harris' tenure as branch office manager. In addition to his responsibilities as office manager, he was a seller-doer and responsible for over 50% of sales revenue (~\$4 million) of the total office revenue. He was also instrumental in achieving ISO-9000 certification for this business unit.

SPECIALIZED TRAINING

- Governmental Institutes Environmental Regulations Course
- International Conference on Deicing
- Environmental Health and Law
- Impact of Environmental Law on Real Estate and Other Commercial Transactions - U.S./Europe
- Hazardous Materials Response and Operations Course
- Response to Hazardous Materials in New Jersey
- Department of Health Highway/Truck Hazardous Materials Incidents
- Hazardous Waste Investigation and Prosecution
- Soils Hydrology
- Soils Evaluation
- Land Utilization of Effluents and Sludges
- Organics in Water
- Basic Radiologic Monitoring
- Visual Emissions Evaluation
- Microcomputer as an Air Pollution Enforcement Tool
- Occupational Health: A Course for Health Officers

PROFESSIONAL AFFILIATIONS

- Society of American Military Engineers (SAME)
- National Association of Industrial and Office Parks (NAIOP)
- National Brownfield Association
- American Public Health Association
- National Environmental Health Association
- Who's Who Worldwide, 1994